This event is offered free of charge, thanks to support from the people of Falmouth through the Community Preservation Fund; The Campbell Worthington Jr Fund and The O’Keefe Family Fund of The Cape Cod Foundation; and The Cape Cod & Islands Association of REALTORS® (CCIAOR).

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| **8:15 AM** | **CHECK-IN CONTINENTAL BREAKFAST** |
| **9:00 AM** | **OPENING REMARKS – BUILDING A THRIVING FUTURE TOGETHER** Alisa Magnotta, CEO, Housing Assistance Corporation |
| **9:10 AM** | **CURRENT SNAPSHOT OF THE HOUSING MARKET – FOCUS ON OPPORTUNITY**  Ryan Castle, CEO, Cape Cod & Islands Association of REALTORS   * *Policies/History that got us here* * *Marketplace – Buildable land and underutilized properties*   ***Take away:*** *What opportunities exist for additional housing in my town and how do I identify them?* |
| **9:30 AM** | **STATE OF HOUSING ON CAPE COD – THE HIGH COST OF DOING NOTHING**  David Quinn, Director of Housing Development, Housing Assistance Corporation  Stefanie Coxe, Principal & Founder, Nexus Werx LLC   * *Faces of affordable housing: These are the people that make our towns work!* * *Housing shortage impacts on our economy* * *Rent / Job connection*   ***Take away:*** *How do I identify the housing inventory our town needs to attract the workers we need?* |
| **9:50 AM** | **DEVELOPERS/BUILDERS PERSPECTIVE – SINGLE-FAMILY AND MULTI-FAMILY PROCESSES**  Kevin Maguire, Partner & Managing Director, Oxbow PartnersAaron Polhemus, President & CEO, Polhemus Savery DaSilva, Architects & Construction (pending)   * *Current zoning encourages single-family and discourages multifamily housing development* * *Uncertain reviews & approvals, need for studies, involved in multifamily housing* * *Development costs and time investment to get multi-family developments approved* * *Pros and cons of 40B* * *Typical construction costs for different types of housing on Cape Cod and the Islands (single-family, multi-family, affordable versus luxury multi-family); and how those costs compare to other areas of our state* * *How lack of worker housing impacts labor costs and availability in our region*   ***Take away:*** *What can municipalities do to make it more feasible for developers and builders to build the type of housing we need?* |
| **10:45 AM** | **COFFEE BREAK** |
| **11:00 AM** | **DESIGNING AFFORDABLE HOUSING THAT WORKS**  Julie Creamer, Preservation of Affordable Housing (POAH)   * *Developing tax credit projects make the town dollar go further* * *Financing often comes with restrictions regarding renters’ income AMI%* * *Must look at both cost of building and cost of operation* * *Number and type of units must generate enough revenue to cover operating and maintenance expenses* * *Tips for developing an RFP that ensures town achieves the desired impact while still giving the developer flexibility to achieve a financially sustainable project*   ***Take away:*** *How can towns identify and develop opportunities for bigger tax credit projects?* |
| **12:00 PM** | **LUNCH – Resource Connect (Future Peer Group & Training Topics, Town Open Positions)** |
| **1:00 PM** | **COMMUNITY-SPECIFIC ZONING SOLUTIONS** Kristy Senatori, Executive Director, Cape Cod Commission Union Studios, contractor for CCC’s Community Resiliency By Design pilot project   * *How to Identify areas that can be rezoned multifamily by-right to increase housing and decrease sprawl* * *Form based code and other design standards to ensure housing fits with community character* * *Community engagement in updating zoning* * *Examples of denser housing in the four pilot Cape communities that preserves the character that community members want*   ***Activity or take away:*** *Examples of form-based code and how to gradually integrate it into zoning* |
| **2:00 PM** | **NOT SO STRANGE BEDFELLOWS – HOUSING & ENVIRONMENTAL QUALITY**  Andrew Gottlieb, Executive Director, Association to Preserve Cape Cod (APCC) Philippe Jordi, Executive Director, Island Housing Trust   * *State of water quality on Cape Cod and synergies between housing & sewage treatment* * *Environmentally friendly ways to add housing* * *Why density is best bet for housing and environmental quality*   ***Activity or take away:*** *Is there overlap between water treatment plans, open space preservation and affordable housing opportunities in my town?* |
| **2:45 PM** | **COFFEE BREAK** |
| **3:00 PM** | **HOUSING PRODUCTION PLANS – CREATION AND ACTION**  Michelle Jarusiewicz, Community Housing Specialist, Provincetown Housing Playbook Shareen Davis, Chatham Selectman, Co-chair Chatham 365 task force Jill Scalise, Housing Coordinator, Brewster |
| **4:00 PM** | **CLOSING KEYNOTE - Secretary of Housing and Economic Development Mike Kennealy** |
| **5:00 – 6:00 PM** | **NETWORKING and COCKTAILS** |